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To Whom It May Concern:

I am the Controller of a mid-size custom metal forgings facility. As a subsidiary of a multi-national corporation we have a significant amount of reporting and analysis requirements.

When I arrived at this position two years ago, our reporting system amounted to little more than an in-house designed monthly financial report, which was linked through a series of manual cut and paste operations to our information database [Visual Mfg.]. The reporting capabilities of Visual Mfg were minimal. In my first months on the job, I engaged a support firm to write some basic financial reports directly from Visual. After spending over \$2,000 for the project, I realized that I had to move in another direction.

I was introduced to Dynac after exploring a host of budgeting and reporting software products. Dynac's advantage over all of the other products was simple, yet significant. It worked out of Microsoft Excel. As such, I didn't have to learn a new report-writing software or a new budgeting software. I could simply apply my Excel knowledge through Dynac to efficiently create budgets and forecasts as well as financial reports and analysis.

Dynac is now an integral part of my financial reporting system. I have designed over 50 different financial reports and have completed literally all forecasts and budgets through Dynac for two years.

While the product is superior to any other I have seen, the unique quality that sets it apart from the rest is the support team at Dynac. It is a well-recognized fact that the weakest part of any software reseller is support. It is truly the strength of the Dynac team. The phone is answered by a real person. The problem is dealt with immediately. Financial reporting is integral to our business, we cannot afford down-time. I have had ZERO downtime from Dynac.

Because of the strength of the support from Dynac, I did not hesitate to purchase our Business Analytics software from the same organization. Axle Studio has significantly cut down on our data mining time and has allowed me to spend more time analyzing the data than in developing the data. The product shows strong potential and in six short months has become yet another integral tool for me and my department. The programming team at Dynac was instrumental in getting the product implemented in a short amount of time.

If you would like to discuss these powerful products with me at greater length, don't hesitate to call me at the number below.

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